

# **Tom Horton**

# **EVP Finance & Planning and CFO**

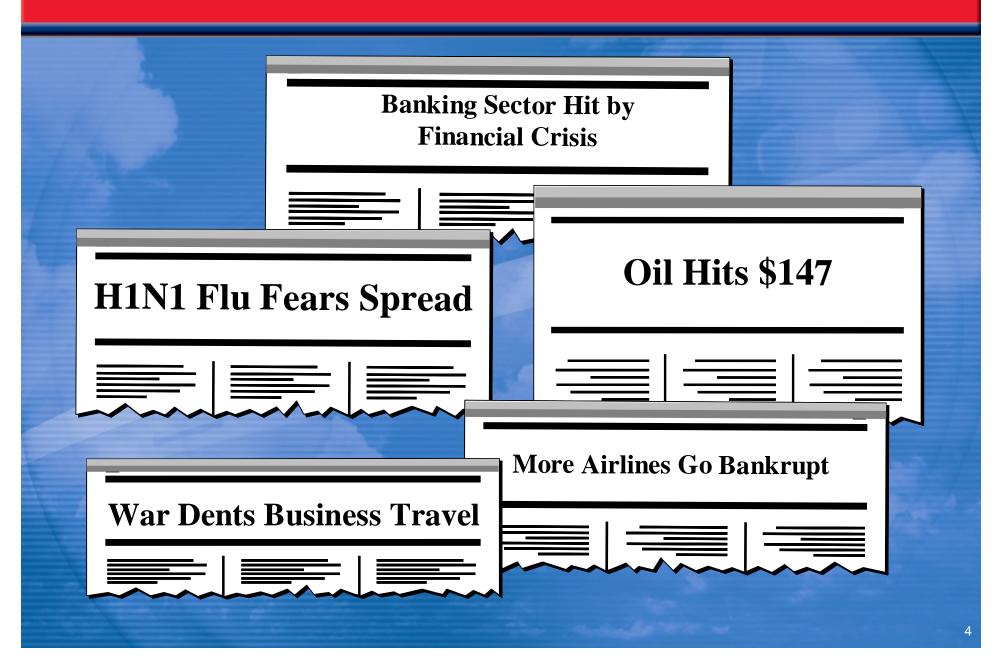
## **Safe Harbor**

Please note that many of our statements will constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which constitute the Company's expectations or beliefs concerning future events. These matters are subject to a number of factors that could cause actual results to differ from our expectations. These factors include, but are not limited to, domestic and international economic conditions; fuel prices; general competitive factors including, but, not limited to, government regulations and regulatory approvals; uncertainty in domestic or international operations; potential industry consolidation and alliance changes; outbreaks of a disease (such as the H1N1 virus, SARS or avian flu) that affects travel behavior; acts of war or terrorism; our ability to access the capital markets; and changes in the Company's business strategy, any of which could affect our actual results.

Additional information concerning these and other factors is contained in our Securities and Exchange Commission filings, including but not limited to our annual report on Form 10-K for the year ended December 31, 2009.



## A Very Challenging Decade



## Liquidity

#### YE09 Pro-forma Liquidity as % of TTM Revenue 30% 22.1% 21.1% 19.1% 18.6% 20% 12.4% 10% 0% **UNITED** AmericanAirlines" S Continental 💧 D E L T A **US AIRWAYS**

#### Notes:

- 1) Source: Public filings & earnings releases
- 2) Liquidity includes unrestricted cash and cash equivalents, marketable securities, and revolver availability excludes auction rate securities
- 3) Revolver availability of \$685MM for DL is included in liquidity

## **\$6 Billion in Completed Financings**

#### 2009 Financings:

- -\$1.6B sale leaseback facility
- -\$1.0B Citi forward mileage sale
- \$860MM equity and convertible debt
- -\$520MM 09-1 EETC
- -\$450MM senior secured note
- -\$280MM aircraft loan
- -\$276MM senior secured private placement

 \$1.0B various sale leasebacks & other transactions



## Flight Plan 2020

- Fly Profitably Drive Revenue, Control Costs
- Strengthen and Defend Our Global Network Build service in key markets both online and with the best partners

#### Invest Wisely

In aircraft, product and technology to position AA for long-term success

#### Earn Customer Loyalty

Fly safely & deliver the basics consistently, with differentiation for premium customers and value for all customers

#### Be a Good Place for Good People

Be a safe, collaborative and respectful work environment and deliver marketbased compensation

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#### **New York**







### **Los Angeles**



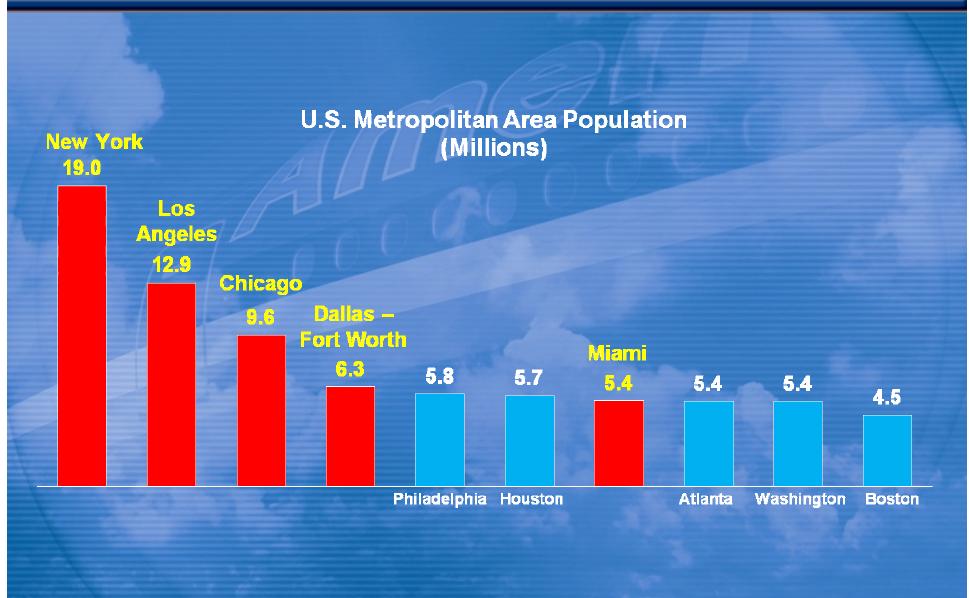
#### **Dallas-Fort Worth**



#### Miami



#### **Our Cornerposts**









## **JAL Network from Tokyo**

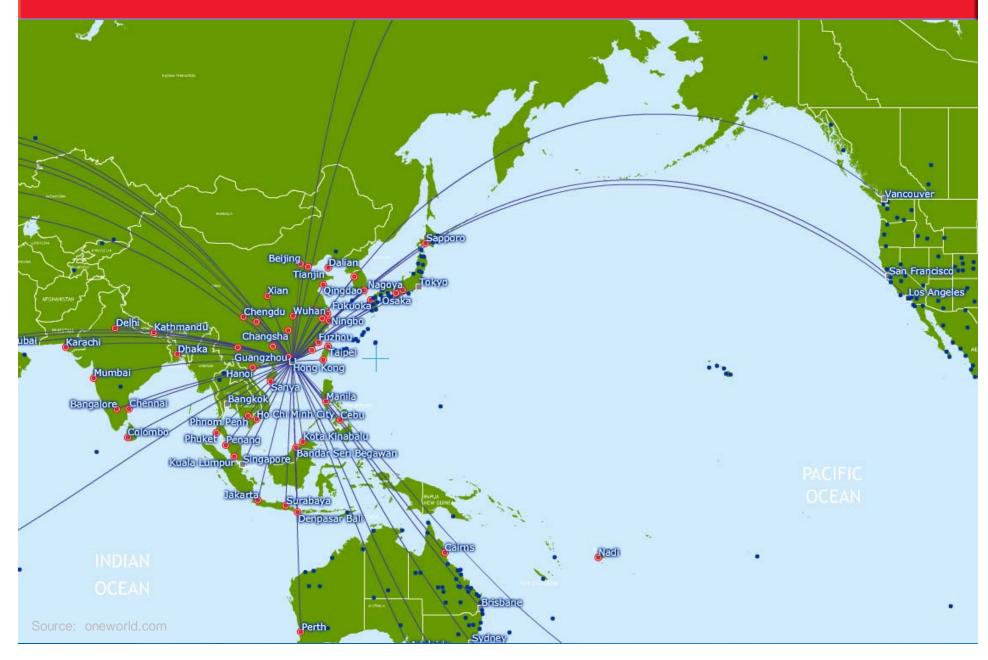








## **Cathay Pacific Network from Hong Kong**



## **Qantas Network from Sydney**







# oneworld

### oneworld London Network



Source: oneworld.com













#### oneworld Miami Network





### oneworld

# oneworld

- 800 Airports
- Nearly 150 Countries
- 9,000 Daily Departures
- 550 Airport Lounges
- 340M Passengers/Year
- 2,500 Aircraft



## **Mainline Domestic Capacity**

	Higher/(Lower) % vs.			
AM	2009 (Billion ASMs)	2007		
American Airlines®	92.9	(14.3%)		
<b>DELTA</b> <sup>1/</sup>	108.4	(15.2%)		
<b>UNITED</b>	69.1	(17.5%)		
<b>U</b> S AIRWAYS	53.2	(12.1%)		
Continental	49.4	(11.5%)		
Total Network Carriers	373.1	(14.5%)		

## **2010 Industry Capacity**

2010 Year-over-year % ASM Change <sup>1/</sup> (U.S. Carriers)					
	Domestic	International	<u>System</u>		
Network	(1.4%)	3.4%	0.6%		
LCC	2.5%	12.7%	2.9%		
Commuters	2.1%	n.a.	2.1%		
Total	0.3%	3.7%	1.3%		

1/2010 Forecast based on 2009 YE Guidance, DOT Form 41 Filings, Exchange Data, OAG Schedule Data and Press Releases

#### **Invest Wisely: Fleet**



American

#### 737-800

84 Deliveries in 2009-2011

#### <u>787-9</u>

42 Expected + Options for 58 Additional Aircraft



## **Invest Wisely: CRJ-700s**



### Earn Customer Loyalty: Product

#### Seat Upgrades



#### Admirals Club Renovations



#### In-flight Internet



## **Improving Operating Performance**

• FY 2009 versus 2008:

- On-Time Arrivals: 7.3 pt improvement

- Completion Factor: 1.1 pt improvement

Baggage: 25% reduction in mishandlings

### **Revenue Performance**

Mainline YOY RASM Outperformance AA vs. Other Network Carriers (pts)

A	1Q09	2Q09	3Q09	4Q09
<b>UNITED</b>	3.6	3.5	2.3	2.1
<b>DELTA</b> "	3.4	4.9	5.0	2.3
Continental	2.5	0.9	4.6	5.6
<b>U</b> 'S AIRWAYS	2.2	1.6	2.6	2.7



### **Growing Ancillary Revenue**

 Initiatives are producing several hundred million dollars of additional revenue per annum







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