## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 26, 2018

# AMERICAN AIRLINES GROUP INC. AMERICAN AIRLINES, INC.

(Exact name of registrant as specified in its charter)

Delaware	Delaware 1-8400 /5-18251	
Delaware	Delaware 1-2691	
(State or other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)
4333 Amon Carter Blvd., Fort Worth,	Texas	76155
4333 Amon Carter Blvd., Fort Worth,		76155
(Address of principal executive offices)	(Zip Code)	
Regis	strant's telephone number, including area c	ode:
-	(817) 963-1234	
	(817) 963-1234	
	N/A	
(Forn	ner name or former address if changed since last repo	ort.)
Check the appropriate box below if the Form 8-K filing following provisions:	is intended to simultaneously satisfy the filing	g obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425	under the Securities Act (17 CFR 230.425)	
$\square$ Soliciting material pursuant to Rule 14a-12 un	der the Exchange Act (17 CFR 240.14a-12)	
$\ \square$ Pre-commencement communications pursuar	nt to Rule 14d-2(b) under the Exchange Act (1	17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuar	nt to Rule 13e-4(c) under the Exchange Act (1	17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an er chapter) or Rule 12b-2 of the Securities Exchange Ac		105 of the Securities Act of 1933 (§230.405 of this
☐ Emerging growth company		
If an emerging growth company, indicate by check ma new or revised financial accounting standards provide	9	1 1, 9

### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 26, 2018, American Airlines Group Inc. (the "Company") issued a press release reporting financial results for the three months ended March 31, 2018. The press release is furnished as Exhibit 99.1.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On April 26, 2018, the Company provided an update for investors presenting information relating to its financial and operational outlook for 2018. This investor update is located on the Company's website at www.aa.com under "Investor Relations." The investor update is furnished as Exhibit 99.2.

The information in Items 2.02 and 7.01 of this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, is being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section and shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit No.
99.1
Press Release, dated April 26, 2018.
99.2
Investor Update, dated April 26, 2018.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, American Airlines Group Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMERICAN AIRLINES GROUP INC.

Date: April 26, 2018 By: /s/ Derek J. Kerr

Derek J. Kerr

Executive Vice President and Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, American Airlines, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMERICAN AIRLINES, INC.

Date: April 26, 2018 By: /s/ Derek J. Kerr

Derek J. Kerr

Executive Vice President and Chief Financial Officer



**Corporate Communications** 

## PRESS RELEASE

817-967-1577 mediarelations@aa.com

FOR RELEASE: Thursday, April 26, 2018

## AMERICAN AIRLINES GROUP REPORTS FIRST-QUARTER 2018 PROFIT

FORT WORTH, Texas – American Airlines Group Inc. (NASDAQ: AAL) today reported its first-quarter results, including these highlights:

- Reported a first-quarter 2018 pre-tax profit of \$273 million, or \$468 million excluding net special items<sup>1</sup>, and a first-quarter net profit of \$186 million, or \$357 million excluding net special items
- First-quarter 2018 earnings were \$0.39 per diluted share, or \$0.75 per diluted share excluding net special items
- Returned \$498 million to shareholders, including the repurchase of 8.4 million shares and dividend payments of \$48 million. Announced a new \$2.0 billion share repurchase authorization<sup>2</sup> to be completed by December 31, 2020

"American's team members continue to deliver solid results, including record first quarter revenue performance. Higher fuel prices led to a decline in year-over-year earnings, but we are excited about the future," said Chairman and CEO Doug Parker. "With the youngest fleet in the industry among our large network peer competitors, a significantly improved product, and a team of 130,000 who demonstrate extraordinary care for our customers, we are well positioned for long-term success."

## **First-Quarter Revenue and Expenses**

Pre-tax earnings excluding net special items for the first quarter of 2018 were \$468 million, a \$193 million decrease from the first quarter of 2017.

	GAAP			Non-GAAP <sup>1</sup>			
	1Q18		1Q17		1Q18		1Q17
Total operating revenues (\$ mil)	\$ 10,401	\$	9,820	\$	10,401	\$	9,820
Total operating expenses (\$ mil)	9,970		9,083		9,775		8,962
Operating income (\$ mil)	431		737		626		858
Pre-tax income (\$ mil)	273		535		468		661
Pre-tax margin	2.6%		5.4%		4.5%		6.7%
Net income (\$ mil)	186		340		357		414
Earnings per diluted share	\$ 0.39	\$	0.67	\$	0.75	\$	0.82

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Robust demand for air travel drove a 5.9 percent year-over-year increase in first-quarter 2018 total revenue, to a first quarter record \$10.4 billion. Passenger revenue per available seat mile (PRASM) grew in all geographic regions, with notable strength in Latin America. Cargo revenue was up 18.8 percent to \$227 million due primarily to a 10.9 percent increase in volume and a 7.1 percent increase in cargo yield. Other revenue was up 10.0 percent to \$694 million. First-quarter total revenue per available seat mile increased by 3.5 percent compared to the first quarter 2017 on a 2.3 percent increase in total available seat miles. This marks the sixth consecutive quarter of positive unit revenue growth and the second quarter in a row where all geographic regions showed PRASM growth on a year-over-year basis.

Total first-quarter 2018 operating expenses were \$10.0 billion, up 9.8 percent year-over-year driven by a 25.7 percent increase in consolidated fuel expense. Had fuel prices remained unchanged versus the first quarter 2017, total expenses would have been \$412 million lower. Total first-quarter 2018 cost per available seat mile (CASM) was 15.15 cents, up 7.3 percent from first-quarter 2017. Excluding fuel and special items, total first-quarter CASM was 11.57 cents, up 2.8 percent year-over-year.

"We made significant progress on several key initiatives during the first quarter, including fleet simplification and adding more travel options for customers by expanding Basic Economy," said President Robert Isom.

"Our recently announced order for 47 Boeing 787s enables the retirement of older aircraft, including the Airbus A330-300, the Boeing 767, and certain Boeing 777-200s. These replacement aircraft will provide improved fuel efficiency, lower maintenance costs, greater range, and an enhanced customer experience.

"In April, we launched trans-Atlantic Basic Economy together with our Atlantic partners. Basic Economy is now rolled out in the U.S. and certain markets in Mexico and the Caribbean. We continue to look for more opportunities to launch this popular travel option for our customers," Isom said.

## Strategic Objectives

American Airlines is focused on four long-term strategic objectives: Create a World-Class Customer Experience, Make Culture a Competitive Advantage, Ensure Long-Term Financial Strength, and Think Forward, Lead Forward.

## Create a World-Class Customer Experience

American is committed to delivering a world-class product by creating value and building trust with customers, driving operational excellence, and strengthening its network, especially where the company has a competitive advantage. During the first quarter, American:

- Filed an application along with Qantas to the U.S. Department of Transportation seeking approval to form a joint business to better serve customers flying between North America and Australia and New Zealand. The proposed joint business will significantly improve service and stimulate demand, and is expected to unlock more than \$300 million annually in consumer benefits that are not achievable through any other form of cooperation
- Enhanced the travel experience between New York LaGuardia and Chicago for business customers by adding that route to
  the company's shuttle portfolio. The shuttle is highly valued by top business customers and offers an hourly schedule and
  dedicated gates and check-in areas
- Expanded Basic Economy to its first trans-Atlantic routes on April 11, including Dallas/Fort Worth-London Heathrow, giving customers a new option for American's lowest fares in partnership with American's Atlantic joint business partners
- Introduced new wine sommelier Bobby Stuckey to lead American's wine program, selecting premium wines for customers to enjoy in Admirals Club lounges, Flagship Lounges, Flagship First Dining and in flight

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• Introduced new meals on certain Pacific flights. Japan Airlines' Chef Jun Kurogi has designed a traditional Japanese meal in premium cabins on flights from Tokyo, and Chef Sean Connolly has designed dishes for premium cabins on flights from Auckland and Sydney

## Make Culture a Competitive Advantage

American is creating an environment that cares for frontline team members, provides competitive pay, and equips its team with the right tools to support its customers. During the first quarter, American:

- Hosted 7,000 American Airlines leaders at its Annual Leadership Conference in Dallas. Team members who oversee
  people spent a full day learning about American's four strategic objectives and how to implement them in partnership with
  their teams
- Honored 103 team members at the company's Annual Chairman's Award celebration in Dallas earlier this month. The
  Chairman's Award is the airline's highest recognition, and recipients this year were recognized for accomplishments
  including making complicated maintenance tasks easier and safer, caring for colleagues during personal tragedies, and
  making customers feel like family
- Accrued \$29 million for the company's 2018 profit sharing program during the quarter
- Completed the transition to a new cloud-based HR information system which provides seamless integration of team member data and hiring, onboarding, compensation and performance-related tasks. In April, American also implemented a new payroll system for U.S.-based management and support staff, with the remaining team members to transition on a phased basis

## Ensure Long-Term Financial Strength

American is focused on capturing the efficiencies created by the merger, delivering on its earnings potential, and creating value for its owners. In the first quarter, American:

- Returned \$498 million to shareholders through share repurchases and dividends, bringing the total since mid-2014 to
   \$11.9 billion. These repurchases have reduced the share count by 38 percent to 467.4 million shares as of March 31, 2018
- In April, announced an order for 47 new Boeing 787 widebody aircraft consisting of 22 787-8s scheduled to begin arriving in 2020 and 25 787-9s scheduled to begin arriving in 2023. The 787-8s will replace American's Boeing 767-300s, while later 787-9 deliveries will replace Airbus A330-300s and older 777-200 widebody aircraft. In addition, American deferred 40 737 MAX aircraft and 3 Airbus A321neo aircraft. These changes better align future aircraft deliveries with planned aircraft retirements and reduce planned capital expenditures by approximately \$200 million in 2019 and \$800 million in 2020
- On April 26, 2018 declared a dividend of \$0.10 per share, to be paid on May 22, 2018, to stockholders of record as of May 8, 2018

## Think Forward, Lead Forward

American is committed to re-establishing itself as an industry leader by creating an action-oriented culture that moves quickly to bring products to market, embraces technological change, and quickly seizes upon new opportunities for its network and product. In the first quarter, American:

• Reached a new lease agreement with the city of Chicago that clears the way for an \$8.5 billion redevelopment plan at O'Hare that includes more gates, a better structure for connecting travelers, and a better overall customer experience that will help close the competitive gate gap there

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- Reached an agreement earlier this month to get access to 15 additional gates in DFW Terminal E. This allows the company to significantly grow departures at its largest hub to more than 900 per day, enabling more customers to access our global network
- Completed all customer-facing renovations in Terminal B, where American's regional operation at Dallas/Fort Worth is located
- In April, opened five new gates at Chicago O'Hare Terminal 3, permitting American to provide improved service to its customers at this key competitive hub.

## **Guidance and Investor Update**

American expects its second-quarter 2018 TRASM to increase approximately 1.5 to 3.5 percent year-over-year, which reflects expected continued strength in demand for both business and leisure travel. The company also expects its second-quarter 2018 pre-tax margin excluding special items to be between 7.5 and 9.5 percent.<sup>3</sup> Due to higher fuel prices included in the guidance provided today, American now expects its 2018 diluted earnings per share excluding net special items to be between \$5.00 and \$6.00.<sup>3</sup>

For additional financial forecasting detail, please refer to the company's investor relations update, filed with the Securities and Exchange Commission on Form 8-K. This filing will be available at <u>aa.com/investorrelations</u>.

## Conference Call / Webcast Details

The company will conduct a live audio webcast of its earnings call today at 7:30 a.m. CT, which will be available to the public on a listen-only basis at <u>aa.com/investorrelations</u>. An archive of the webcast will be available on the website through May 26.

## **Notes**

- 1. In the first quarter, the company recognized \$195 million in net special items before the effect of income taxes. First quarter special items principally included \$82 million of fleet restructuring expenses and \$59 million of merger integration expenses. See the accompanying notes in the Financial Tables section of this press release for further explanation, including a reconciliation of all GAAP to non-GAAP financial information.
- 2. Share repurchases under the buyback program may be made through a variety of methods, which may include open market purchases, privately negotiated transactions, block trades or accelerated share repurchase transactions. Any such repurchases will be made from time to time subject to market and economic conditions, applicable legal requirements and other relevant factors. The program does not obligate the company to repurchase any specific number of shares or continue a dividend for any fixed period, and may be suspended at any time at the company's discretion.
- 3. American is unable to reconcile certain forward-looking projections to GAAP as the nature or amount of special items cannot be determined at this time.

## **About American Airlines Group**

American Airlines and American Eagle offer an average of nearly 6,700 flights per day to nearly 350 destinations in more than 50 countries. American has hubs in Charlotte, Chicago, Dallas/Fort Worth, Los Angeles, Miami, New York, Philadelphia, Phoenix, and Washington, D.C. American is a founding member of the **one**world® alliance, whose members serve more than 1,000 destinations with about 14,250 daily flights to over 150 countries. Shares of American Airlines Group Inc. trade on Nasdaq under the ticker symbol AAL. In 2015, its stock joined the S&P 500 index. Connect with American on Twitter <u>@AmericanAir</u> and at <u>Facebook.com/AmericanAirlines</u>.

American Airlines Group Reports First-Quarter 2018 Profit April 26, 2018 Page 5

## Cautionary Statement Regarding Forward-Looking Statements and Information

Certain of the statements contained in this report should be considered forward-looking statements within the meaning of the Securities Act of 1933, as amended (the Securities Act), the Securities Exchange Act of 1934, as amended (the Exchange Act), and the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by words such as "may," "will," "expect," "intend," "anticipate," "believe," "estimate," "plan," "project," "could," "should," "would," "continue," "seek," "target," "guidance," "outlook," "if current trends continue," "optimistic," "forecast" and other similar words. Such statements include, but are not limited to, statements about our plans, objectives, expectations, intentions, estimates and strategies for the future, and other statements that are not historical facts. These forward-looking statements are based on our current objectives, beliefs and expectations, and they are subject to significant risks and uncertainties that may cause actual results and financial position and timing of certain events to differ materially from the information in the forward-looking statements. These risks and uncertainties include, but are not limited to, those set forth in our Quarterly Report on Form 10-Q for the guarter ended March 31, 2018 (especially in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, and Part II, Item 1A. Risk Factors), and other risks and uncertainties listed from time to time in our other filings with the Securities and Exchange Commission. There may be other factors of which we are not currently aware that may affect matters discussed in the forward-looking statements and may also cause actual results to differ materially from those discussed. We do not assume any obligation to publicly update or supplement any forward-looking statement to reflect actual results, changes in assumptions or changes in other factors affecting these forward-looking statements other than as required by law. Any forward-looking statements speak only as of the date hereof or as of the dates indicated in the statements.

# American Airlines Group Inc. Condensed Consolidated Statements of Operations (In millions, except share and per share amounts) (Unaudited)

	3 Months Ended March 31,				
		2018	:II 31,	2017 (1)	Percent
Operating revenues:		2018		2017	Change
Passenger	\$	9,480	\$	8,997	5.4
Cargo	Ψ	227	Ψ	191	18.8
Other		694		632	10.0
Total operating revenues		10,401		9,820	5.9
Operating expenses:		10,401		9,020	3.3
Aircraft fuel and related taxes		1,763		1,402	25.8
Salaries, wages and benefits		3,017		2,859	5.5
Regional expenses:		3,017		2,059	5.5
Fuel		200		210	25.0
Other		398		318	25.0
Maintenance, materials and repairs		1,300		1,255	3.6
Other rent and landing fees		469		492	(4.8)
Aircraft rent		462 304		440	4.9
Selling expenses				295	3.2
Depreciation and amortization		356		318	12.0
		445		405	10.0
Special items, net Other		195		119	64.8
		1,261		1,180	6.8
Total operating expenses		9,970		9,083	9.8
Operating income		431		737	(41.4)
Nonoperating income (expense):					
Interest income		25		21	15.4
Interest expense, net		(265)		(257)	3.0
Other income, net		82		34	nm
Total nonoperating expense, net		(158)		(202)	(21.6)
Income before income taxes		273		535	(48.9)
Income tax provision		87		195	(55.4)
Net income	\$	186	\$	340	(45.2)
Earnings per common share:					
Basic	\$	0.39	\$	0.67	
Diluted	\$	0.39	\$	0.67	
Weighted average shares outstanding (in thousands):					
Basic		472,297		503,902	
Diluted		474,598		507,797	

On January 1, 2018, the Company adopted two new Accounting Standard Updates (ASUs): ASU 2014-09: Revenue from Contracts with Customers (the "New Revenue Standard") and ASU 2017-07: Compensation - Retirement Benefits (the "New Retirement Standard"). In accordance with the transition provisions of these new standards, the Company has recast its 2017 financial information to reflect the effects of adoption. For additional information, see Note 1(b) to AAG's Condensed Consolidated Financial Statements in Part I, Item 1A of its first quarter 2018 Form 10-Q filed on April 26, 2018.

Note: Percent change may not recalculate due to rounding.

## American Airlines Group Inc. Consolidated Operating Statistics (Unaudited)

3 Months Ended March 31,

A		March	31,	
A		2018	2017 (1)	Change
validable seat miles (ASM) (millions)         5,963         5,654         2.5%           vascesinger load factor (percent)         38.11         79.9         1.2 pts           vascesinger perilader factor (percent)         38.40         33.75         3.2%           pagartures (thousands)         38.81         39.9         40.0%           stock hours (thousands)         891         94.0         0.0%           stock hours (thousands)         891         1.40         1.20           stock hours (thousands)         891         1.40         1.40           wearge stage length (miles)         1.21         1.20         1.3%           value consumption (gallors in millions)         845         381         1.66           verage aircraft uple price including related taxes (dollars per gallon)         1.04         1.02         1.5%           verage aircraft uple price including related taxes (dollars per gallon)         7.50         7.77         1.10         1.00	<u>Mainline</u>			
Resenger load factor (percent)         81.1         79.9         1.2pt           Resenger penplanements (housands)         34.840         33.755         2.2%           Departures (housands)         263         262         2.0%           Sich Lord (Freder)         952         944         0.8%           Block hours (housands)         831         819         1.4%           Ward age stage length (miles)         811         1.217         1.20         1.3%           ward age stage length (miles)         815         811         1.6%           ward age stage length (miles)         815         811         1.6%           value consumption (gallons in millions)         2.09         1.09         2.3%           value in the equivalent employees at end of period         7.77         1.05         2.2%	Revenue passenger miles (millions)	47,007	45,211	4.0%
Resemble enginements (thousands)         34,840         33,755         3.2%           Operatures (thousands)         263         262         0.2%           Use of period         952         944         0.8%           Block hours (thousands)         831         919         1.4%           Block hours (thousands)         831         819         1.4%           Use of period         12,17         1.201         1.3%           Use of period (gloins in millions)         845         831         1.6%           Value of period (gloins) in millions)         2.09         1.69         2.3%           Value of period (gloins) in millions)         5,938         5,773         2.9%           Value of period (gloins) in millions)         5,938         5,773         2.9%           Value of period (gloins) in millions)         5,938         5,773         2.9%           Value of period (gloins) in millions)         5,938         5,773         2.9%           Value of period (gloins) in millions)         187         12,65         1.4%           Viel on sumption (gallons in millions)         187         12,65         1.4%           Viel on sumption (gloins in millions)         187         12,25         1.4%           Viel on sumption	Available seat miles (ASM) (millions)	57,963	56,564	2.5%
Dependures (thousands)         263         262         0.2%           durcat at end of period         352         944         0.8%           disck hours (thousands)         331         819         1.4%           disck hours (thousands)         331         819         1.4%           disck hours (thousands)         345         331         1.0%           verage aircraft fuel price including related taxes (dollars per gallon)         2.09         1.69         2.38%           verage aircraft fuel price including related taxes (dollars per gallon)         35,938         5,773         2.9%           Veragional (7)         7,860         7,777         1.1%         2.28%           Veragional (8)         5,732         2.9%         2.28%           Veragional (8)         5,733         2.9%         2.28%           Veragional (7)         7,860         7,777         1.1%           Veragional (8)         7,860         7,777         1.1%           Veragional (8)         5,733         2.9%           Veragional (8)         12,766         12,705         1.4%           Veragional (8)         12,766         12,705         1.4%           Veragional (8)         12,80         1,20         1,20	Passenger load factor (percent)	81.1	79.9	1.2pts
Section   Sect	Passenger enplanements (thousands)	34,840	33,755	3.2%
State   1998	Departures (thousands)	263	262	0.2%
werage stage length (miles)         1,217         1,201         1,38           vice consumption (gallons in millions)         845         331         1.6%           werage aircraft fuel price including related taxes (dollars per gallon)         104,400         102,900         1.5%           vice consumption (gallons in millions)         5,938         5,773         2.9%           vice consumption (gallons in millions)         7,860         7,777         1.1%           versue passenger miles (millions)         7,860         7,777         1.1%           valuable seat miles (millions)         7,860         7,777         1.1%           valuable seat miles (millions)         7,860         7,777         1.1%           valuable seat miles (millions)         12,766         12,605         1.4%           valuable seat miles (millions)         12,766         12,605         1.4%           valuable seat miles (millions)         12,766         12,605         1.4%           valuable seat miles (millions)         22,90         2,100         13,100           valuable seat miles (millions)         52,945         50,84         3,80           valuable seat miles (millions)         52,945         50,84         3,80           valuable seat miles (millions)         68,24	Aircraft at end of period	952	944	0.8%
true consumption (gallons in millions) 845 831 1.6% were gain circuit fuel price including related taxes (dollars per gallon) 2.9% 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.0	Block hours (thousands)	831	819	1.4%
werage aircraft fluel price including related taxes (dollars per gallon)         2.09         1.69         2.38 Mode           rull-time equivalent employees at end of period         104,400         102,900         1.5%           Regional (2)         Extremules (millions)         5,938         5,773         2.9%           walkable seat miles (millions)         7,860         7,777         1.1%           dessenger load factor (percent)         75.5         74.2         1.3pts           dessenger load factor (percent)         59.7         42.20         1.4%           dessenger polanements (thousands)         12,766         12,606         1.4%           dessenger polanements (thousands)         185         182         1.8%           value on sumption (gallons in millions)         185         182         1.8%           value on sumption (gallons in millions)         21,50         1.75         2.28%           value time equivalent employees at end of period (3)         21,00         21	Average stage length (miles)	1,217	1,201	1.3%
Part	Fuel consumption (gallons in millions)	845	831	1.6%
Regional (2)         Regional (3)         5,938         5,773         2.9%           wailable seat miles (millions)         7,860         7,777         1.1%           vassenger load factor (percent)         75.5         74.2         1.3pts           vassenger enplanements (thousands)         12,766         12,605         1.4%           vicraft at end of period         587         623         (5.8)%           vuel consumption (gallons in millions)         185         182         1.8%           vuel consumption (gallons in millions)         21.5         1.75         22.8%           vuel time equivalent employees at end of period (3)         24,200         21,400         13.1%           votal Mainline & Regional         24,200         21,400         13.1%           revenue passenger miles (millions)         52,945         50,984         3.8%           valiable seat miles (millions)         52,945         50,984         3.8%           valiable seat miles (millions)         58,23         64,341         2.3%           valiable seat miles (millions)         80.4         79.2         1.2pts           vield (cents)         17.90         17.65         1.5%           vassenger revenue per ASM (cents)         15.80         15.26	Average aircraft fuel price including related taxes (dollars per gallon)	2.09	1.69	23.8%
Revenue passenger miles (millions)         5,938         5,773         2,9%           valiable seat miles (millions)         7,860         7,777         1,1%           vassenger load factor (percent)         75.5         74.2         1,3pts           vassenger enplanements (thousands)         12,766         12,605         1,4%           vassenger enplanements (thousands)         185         182         1,8%           vicel consumption (gallons in millions)         185         182         1,8%           vicel consumption (gallons in millions)         21.5         1,75         22.8%           vall-time equivalent employees at end of period (3)         21.5         1,75         22.8%           vall-time equivalent employees at end of period (3)         25.94         3.8%         3.8%           vall-time equivalent employees at end of period (3)         52,945         50,984         3.8%           vall-time equivalent employees at end of period (3)         52,945         50,984         3.8%           vall-time equivalent employees at end of period (3)         52,945         50,984         3.8%           vall-time equivalent employees at end of period (3)         17,90         17,65         1,58           vall-time equivalent employees at end of period (20,000)         13,00         1,00	Full-time equivalent employees at end of period	104,400	102,900	1.5%
Revenue passenger miles (millions)         5,938         5,773         2,9%           valiable seat miles (millions)         7,860         7,777         1,1%           vassenger load factor (percent)         75.5         74.2         1,3pts           vassenger enplanements (thousands)         12,766         12,605         1,4%           vassenger enplanements (thousands)         185         182         1,8%           vicel consumption (gallons in millions)         185         182         1,8%           vicel consumption (gallons in millions)         21.5         1,75         22.8%           vall-time equivalent employees at end of period (3)         21.5         1,75         22.8%           vall-time equivalent employees at end of period (3)         25.94         3.8%         3.8%           vall-time equivalent employees at end of period (3)         52,945         50,984         3.8%           vall-time equivalent employees at end of period (3)         52,945         50,984         3.8%           vall-time equivalent employees at end of period (3)         52,945         50,984         3.8%           vall-time equivalent employees at end of period (3)         17,90         17,65         1,58           vall-time equivalent employees at end of period (20,000)         13,00         1,00				
waliable seat miles (millions)         7,860         7,777         1.1%           Passenger load factor (percent)         75.5         74.2         1.3pts           Passenger enplanements (thousands)         12,786         12,605         1.4%           Passenger enplanements (thousands)         12,786         12,605         1.4%           Viercard at end of period         58.7         62.3         (5.8%)           Viercard the price including related taxes (dollars per gallon)         21.5         1.75         22.8%           Viercard at end of period (3)         24,200         21,400         13.1%           Viercard the price including related taxes (dollars per gallon)         22.95         50,984         3.8%           Viercard at englished seat miles (millions)         52,945         50,984         3.8%           Viewenue passenger miles (millions)         52,945         50,984         3.8%           Viewenue passenger miles (millions)         65,823         64,341         2.3%           Viewenue per ASM (cents)         14.40         13.98         3.0%           Viewenue per ASM (cents)         15.00         15.00         15.00           Variety of period         16.67         61.9         10.9%           Viewenue per ASM (cents)         17.00	Regional (2)			
Reasenger load factor (percent)         75.5         74.2         1.3pt           Passenger enplanements (thousands)         12,786         12,605         1.4%           Passenger enplanements (thousands)         12,786         12,605         1.4%           Passenger enplanements (thousands)         587         623         (5.8%)           Passenger in Consumption (gallons in millions)         185         182         1.8%           Verage aircraft fuel price including related taxes (dollars per gallon)         2.15         1.75         22.8%           Vall-time equivalent employees at end of period (3)         24,200         21,000 <t< td=""><td>Revenue passenger miles (millions)</td><td>5,938</td><td>5,773</td><td>2.9%</td></t<>	Revenue passenger miles (millions)	5,938	5,773	2.9%
Passenger enplanements (thousands)         12,786         12,605         1.4W           Aircraft at end of period         587         623         (5.8)W           Aircraft at end of period         185         182         1.8%           Aircraft at end of period (gallons in millions)         2.15         1.75         22.8%           Aircraft at end of period (including related taxes (dollars per gallon)         2.10         21,400         13.1%           Aircraft at end of period (including related taxes (dollars per gallon)         2.20         21,400         13.1%           Aircraft at end of period (including related taxes (dollars per gallon)         52,945         50,984         3.8%           Aircraft at end of period (including related taxes (dollars per gallon)         52,945         50,984         3.8%           Aircraft at end of period (including related taxes (dollars per gallon)         65,823         64,341         2.3%           Aircraft at end of period (including related taxes (dollars per gallon)         17.90         17.65         1.5%           Aircraft at end of period (including related taxes (dollars per gallon)         1,03         3.03         3.03           Aircraft at end of period (including related taxes (dollars per gallon)         2,10         1,7%         23.6%           Aircraft at end of period (including related taxes (dollars per	Available seat miles (millions)	7,860	7,777	1.1%
Seria   Seri	Passenger load factor (percent)	75.5	74.2	1.3pts
fuel consumption (gallons in millions)         185         182         1.8%           everage aircraft fuel price including related taxes (dollars per gallon)         2.15         1.75         22.8%           cull-time equivalent employees at end of period (3)         24,200         21,400         13.1%           cotal Mainline & Regional         52,945         50,984         3.8%           cotal Mainline & Regional         65,823         64,341         2.3%           cotal fuel price including related fuel (cents)         80.4         79.2         1.2pts           cotal fuel price including related fuel (cents)         17.90         17.65         1.5%           cotal revenue per ASM (cents)         11.40         13.98         3.0%           cotal revenue per ASM (cents)         15.80         15.26         3.5%           cotal post miles (millions)         687         619         10.9%           cotal post miles (millions)         30.3         30.83         7.1%           cotal revenue per ASM (cents)         31.03         30.83         7.1%           cotal post miles (millions)         687         619         10.9%           cotal post miles (millions)         47,666         46,360         2.7%           cotal post miles (millions)         1,539	Passenger enplanements (thousands)	12,786	12,605	1.4%
Exercise a serior at fuel price including related taxes (dollars per gallon)         2.15         1.75         22.8%           cull-time equivalent employees at end of period (3)         24,200         21,400         13.1%           cotal Mainline & Regional         52,945         50,984         3.8%           exercise per miles (millions)         65,823         64,341         2.3%           exercise per load factor (percent)         80.4         79.2         1.2pts           ried (cents)         17.90         17.65         1.5%           exercise per evenue per ASM (cents)         14.40         13.98         3.0%           obatic revenue per ASM (cents)         15.80         15.26         3.5%           cargo ton miles (millions)         687         619         10.9%           cargo vield per ton mile (cents)         33.03         30.83         7.1%           cargo vield per ton mile (cents)         33.03         30.83         7.1%           cargo vield per ton mile (cents)         47,626         46,360         2.7%           cargo vield per ton mile (cents)         1,539         1,567         (1,8)%           cargo vield per ton mile (cents)         1,539         1,567         (1,8)%           cargo vield per ton mile (cents)         1,539	Aircraft at end of period	587	623	(5.8)%
Part	Fuel consumption (gallons in millions)	185	182	1.8%
Cotal Mainline & Regional         Sevenue passenger miles (millions)         52,945         50,984         3.8%           Available seat miles (millions)         65,823         64,341         2.3%           Available seat miles (millions)         80.4         79.2         1.2pts           Available seat miles (millions)         80.4         79.2         1.2pts           Available seat miles (millions)         17.90         17.65         1.5%           Available seat miles (millions)         19.00         17.65         1.5%           Available seat miles (millions)         19.00         17.05         1.5%           Available seat miles (millions)         19.00         17.05         1.5%           Available seat miles (millions)         68.7         61.9         10.9%           Available (cents)         33.03         30.83         7.1%           Available (cents)         47,626         46,360         2.7%           Available (cents)         1,539         1,567         (1.8)% </td <td>Average aircraft fuel price including related taxes (dollars per gallon)</td> <td>2.15</td> <td>1.75</td> <td>22.8%</td>	Average aircraft fuel price including related taxes (dollars per gallon)	2.15	1.75	22.8%
Revenue passenger miles (millions)         52,945         50,984         3.8%           vasiable seat miles (millions)         65,823         64,341         2.3%           vassenger load factor (percent)         80.4         79.2         1.2pts           vieled (cents)         17.90         17.65         1.5%           vassenger revenue per ASM (cents)         14.40         13.98         3.0%           vassenger revenue per ASM (cents)         15.80         15.26         3.5%           vargo ton miles (millions)         687         619         10.9%           vargo yield per ton mile (cents)         33.03         30.83         7.1%           vargo yield per ton mile (cents)         47,626         46,360         2.7%           vargo yield per ton mile (cents)         1,539         1,567         (1.8)%           vargo yield per ton mile (cents)         1,539         1,567         (1.8)%           vargo yield per ton mile (cents)         1,539         1,567         (1.8)%           varge en planements (thousands)         1,030         1,013         1.6%           varge en planements (thousands)         1,030         1,013         1.6%           varge en planements (thousands)         1,030         1,013         1.6% <t< td=""><td>Full-time equivalent employees at end of period (3)</td><td>24,200</td><td>21,400</td><td>13.1%</td></t<>	Full-time equivalent employees at end of period (3)	24,200	21,400	13.1%
Revenue passenger miles (millions)         52,945         50,984         3.8%           vasiable seat miles (millions)         65,823         64,341         2.3%           vassenger load factor (percent)         80.4         79.2         1.2pts           vieled (cents)         17.90         17.65         1.5%           vassenger revenue per ASM (cents)         14.40         13.98         3.0%           vassenger revenue per ASM (cents)         15.80         15.26         3.5%           vargo ton miles (millions)         687         619         10.9%           vargo yield per ton mile (cents)         33.03         30.83         7.1%           vargo yield per ton mile (cents)         47,626         46,360         2.7%           vargo yield per ton mile (cents)         1,539         1,567         (1.8)%           vargo yield per ton mile (cents)         1,539         1,567         (1.8)%           vargo yield per ton mile (cents)         1,539         1,567         (1.8)%           varge en planements (thousands)         1,030         1,013         1.6%           varge en planements (thousands)         1,030         1,013         1.6%           varge en planements (thousands)         1,030         1,013         1.6% <t< td=""><td></td><td></td><td></td><td></td></t<>				
wailable seat miles (millions)       65,823       64,341       2.3%         vassenger load factor (percent)       80.4       79.2       1.2pts         vassenger revenue per ASM (cents)       17.90       17.65       1.5%         vassenger revenue per ASM (cents)       14.40       13.98       3.0%         variety of ton miles (millions)       687       619       10.9%         cargo yield per ton mile (cents)       33.03       30.83       7.1%         vassenger enplanements (thousands)       47,626       46,360       2.7%         variety at end of period       1,539       1,567       (1.8)%         value consumption (gallons in millions)       1,030       1,013       1,6%         variety at end of period including related taxes (dollars per gallon)       2.10       1.70       23.6%         value consumption (gallons in millions)       128,600       124,300       3.5%       20         value quivalent employees at end of period       128,600       124,300       3.5%       20	Total Mainline & Regional			
Passenger load factor (percent)       80.4       79.2       1.2pts         Passenger revenue per ASM (cents)       17.90       17.65       1.5%         Passenger revenue per ASM (cents)       14.40       13.98       3.0%         Potat revenue per ASM (cents)       15.80       15.26       3.5%         Cargo ton miles (millions)       687       619       10.9%         Cargo yield per ton mile (cents)       33.03       30.83       7.1%         Passenger enplanements (thousands)       47,626       46,360       2.7%         Passenger enplanements (thousands)       1,539       1,567       (1.8)%         Passenger enplanements (gallons in millions)       1,030       1,013       1,6%         Passenger enplanements (gallons in millions)       1,030       1,013       1,6% <th< td=""><td>Revenue passenger miles (millions)</td><td>52,945</td><td>50,984</td><td>3.8%</td></th<>	Revenue passenger miles (millions)	52,945	50,984	3.8%
field (cents)       17.90       17.65       1.5%         Passenger revenue per ASM (cents)       14.40       13.98       3.0%         Potal revenue per ASM (cents)       15.80       15.26       3.5%         Cargo ton miles (millions)       687       619       10.9%         Cargo yield per ton mile (cents)       33.03       30.83       7.1%         Passenger enplanements (thousands)       47,626       46,360       2.7%         Varieta at end of period       1,539       1,567       (1.8)%         Evel consumption (gallons in millions)       1,030       1,013       1.6%         Everage aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Everage aircraft fuel price including related taxes (dollars per gallon)       128,600       124,300       3.5%         Everage aircraft fuel price including special items (cents)       15.15       14.12       7.3%         Everage aircraft fuel price including special items (cents)       14.85       13.93       6.6%	Available seat miles (millions)	65,823	64,341	2.3%
Passenger revenue per ASM (cents)       14.40       13.98       3.0%         cotal revenue per ASM (cents)       15.80       15.26       3.5%         Cargo ton miles (millions)       687       619       10.9%         Cargo yield per ton mile (cents)       33.03       30.83       7.1%         Passenger enplanements (thousands)       47,626       46,360       2.7%         Aircraft at end of period       1,539       1,567       (1.8)%         Everage aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Everage aircraft fuel price including related taxes (dollars per gallon)       128,600       124,300       3.5%         Everage cost per ASM (cents)       15.15       14.12       7.3%         Operating cost per ASM excluding special items (cents)       14.85       13.93       6.6%	Passenger load factor (percent)	80.4	79.2	1.2pts
Total revenue per ASM (cents)       15.80       15.26       3.5%         Cargo ton miles (millions)       687       619       10.9%         Cargo yield per ton mile (cents)       33.03       30.83       7.1%         Passenger enplanements (thousands)       47,626       46,360       2.7%         Activated at end of period       1,539       1,567       (1.8)%         Everage aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Everage aircraft puel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Everage aircraft puel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Everage aircraft puel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Everage aircraft puel price including special items (cents)       15.15       14.12       7.3%         Operating cost per ASM excluding special items (cents)       14.85       13.93       6.6%	Yield (cents)	17.90	17.65	1.5%
Cargo ton miles (millions)       687       619       10.9%         Cargo yield per ton mile (cents)       33.03       30.83       7.1%         Passenger enplanements (thousands)       47,626       46,360       2.7%         Aircraft at end of period       1,539       1,567       (1.8)%         Evel consumption (gallons in millions)       1,030       1,013       1.6%         Everage aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Full-time equivalent employees at end of period       128,600       124,300       3.5%         Operating cost per ASM (cents)       15.15       14.12       7.3%         Operating cost per ASM excluding special items (cents)       14.85       13.93       6.6%	Passenger revenue per ASM (cents)	14.40	13.98	3.0%
Cargo yield per ton mile (cents)       33.03       30.83       7.1%         Passenger enplanements (thousands)       47,626       46,360       2.7%         Aircraft at end of period       1,539       1,567       (1.8)%         Fuel consumption (gallons in millions)       1,030       1,013       1.6%         Average aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Full-time equivalent employees at end of period       128,600       124,300       3.5%         Operating cost per ASM (cents)       15.15       14.12       7.3%         Operating cost per ASM excluding special items (cents)       14.85       13.93       6.6%	Total revenue per ASM (cents)	15.80	15.26	3.5%
Passenger enplanements (thousands)       47,626       46,360       2.7%         Aircraft at end of period       1,539       1,567       (1.8)%         Fuel consumption (gallons in millions)       1,030       1,013       1.6%         Average aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Full-time equivalent employees at end of period       128,600       124,300       3.5%         Operating cost per ASM (cents)       15.15       14.12       7.3%         Operating cost per ASM excluding special items (cents)       14.85       13.93       6.6%	Cargo ton miles (millions)	687	619	10.9%
Aircraft at end of period       1,539       1,567       (1.8)%         Fuel consumption (gallons in millions)       1,030       1,013       1.6%         Average aircraft fuel price including related taxes (dollars per gallon)       2.10       1.70       23.6%         Full-time equivalent employees at end of period       128,600       124,300       3.5%         Operating cost per ASM (cents)       15.15       14.12       7.3%         Operating cost per ASM excluding special items (cents)       14.85       13.93       6.6%	Cargo yield per ton mile (cents)	33.03	30.83	7.1%
Fuel consumption (gallons in millions)  Average aircraft fuel price including related taxes (dollars per gallon)  Full-time equivalent employees at end of period  Deperating cost per ASM (cents)  Deperating cost per ASM excluding special items (cents)  1,030  1,013  1.6%  23.6%  124,300  124,300  15.15  14.12  7.3%  14.85  13.93  6.6%	Passenger enplanements (thousands)	47,626	46,360	2.7%
Average aircraft fuel price including related taxes (dollars per gallon)  2.10  1.70  23.6%  Full-time equivalent employees at end of period  128,600  124,300  15.15  14.12  7.3%  Deparating cost per ASM excluding special items (cents)  14.85  13.93  6.6%	Aircraft at end of period	1,539	1,567	(1.8)%
Full-time equivalent employees at end of period 128,600 124,300 3.5% Operating cost per ASM (cents) 15.15 14.12 7.3% Operating cost per ASM excluding special items (cents) 14.85 13.93 6.6%	Fuel consumption (gallons in millions)	1,030	1,013	1.6%
Operating cost per ASM (cents) 15.15 14.12 7.3% Operating cost per ASM excluding special items (cents) 14.85 13.93 6.6%	Average aircraft fuel price including related taxes (dollars per gallon)	2.10	1.70	23.6%
Operating cost per ASM excluding special items (cents) 14.85 13.93 6.6%	Full-time equivalent employees at end of period	128,600	124,300	3.5%
	Operating cost per ASM (cents)	15.15	14.12	7.3%
Operating cost per ASM excluding special items and fuel (cents) 11.57 11.25 2.8%	Operating cost per ASM excluding special items (cents)	14.85	13.93	6.6%
	Operating cost per ASM excluding special items and fuel (cents)	11.57	11.25	2.8%

<sup>(1)</sup> As previously discussed, on January 1, 2018, the Company adopted the New Revenue Standard and the New Retirement Standard. For additional information, see Note 1(b) to AAG's Condensed Consolidated Financial Statements in Part I, Item 1A of its first quarter 2018 Form 10-Q filed on April 26, 2018.

Note: Amounts may not recalculate due to rounding.

<sup>(2)</sup> Regional includes wholly owned regional airline subsidiaries and operating results from capacity purchase carriers.

<sup>3)</sup> Regional full-time equivalent employees only include our wholly owned regional airline subsidiaries.

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# American Airlines Group Inc. Consolidated Revenue Statistics by Region (Unaudited)

3 Months Ended March 31,

	March 3	31,	
	2018	2017 (1)	Change
<u>Domestic</u>			
Revenue passenger miles (millions)	36,261	35,303	2.7%
Available seat miles (ASM) (millions)	43,892	43,582	0.7%
Passenger load factor (percent)	82.6	81.0	1.6pts
Passenger revenue (dollars in millions)	6,963	6,781	2.7%
Yield (cents)	19.20	19.21	%
Passenger revenue per ASM (cents)	15.86	15.56	2.0%
<u>Latin America</u>			
Revenue passenger miles (millions)	8,085	7,490	7.9%
Available seat miles (millions)	10,239	9,775	4.7%
Passenger load factor (percent)	79.0	76.6	2.4pts
Passenger revenue (dollars in millions)	1,445	1,231	17.4%
Yield (cents)	17.87	16.43	8.7%
Passenger revenue per ASM (cents)	14.11	12.59	12.0%
Atlantic			
Revenue passenger miles (millions)	4,665	4,500	3.7%
Available seat miles (millions)	6,746	6,415	5.2%
Passenger load factor (percent)	69.2	70.1	(0.9)pts
Passenger revenue (dollars in millions)	669	624	7.2%
Yield (cents)	14.34	13.87	3.4%
Passenger revenue per ASM (cents)	9.92	9.73	2.0%
<u>Pacific</u>			
Revenue passenger miles (millions)	3,934	3,691	6.6%
Available seat miles (millions)	4,946	4,569	8.3%
Passenger load factor (percent)	79.5	80.8	(1.3)pts
Passenger revenue (dollars in millions)	403	361	11.6%
Yield (cents)	10.25	9.79	4.7%
Passenger revenue per ASM (cents)	8.15	7.91	3.1%
Total International			
Revenue passenger miles (millions)	16,684	15,681	6.4%
Available seat miles (millions)	21,931	20,759	5.6%
Passenger load factor (percent)	76.1	75.5	0.6pts
Passenger revenue (dollars in millions)	2,517	2,216	13.6%
Yield (cents)	15.09	14.13	6.7%
Passenger revenue per ASM (cents)	11.48	10.68	7.5%

<sup>(1)</sup> As previously discussed, on January 1, 2018, the Company adopted the New Revenue Standard and the New Retirement Standard. For additional information, see Note 1(b) to AAG's Condensed Consolidated Financial Statements in Part I, Item 1A of its first quarter 2018 Form 10-Q filed on April 26, 2018.

Note: Amounts may not recalculate due to rounding.

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#### Reconciliation of GAAP Financial Information to Non-GAAP Financial Information

American Airlines Group Inc. (the "Company") sometimes uses financial measures that are derived from the condensed consolidated financial statements but that are not presented in accordance with GAAP to understand and evaluate its current operating performance and to allow for period-to-period comparisons. The Company believes these non-GAAP financial measures may also provide useful information to investors and others. These non-GAAP measures may not be comparable to similarly titled non-GAAP measures of other companies, and should be considered in addition to, and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with GAAP. The Company is providing a reconciliation of reported non-GAAP financial measures to their comparable financial measures on a GAAP basis.

The tables below present the reconciliations of the following GAAP measures to their non-GAAP measures:

- Pre-Tax Income (GAAP measure) to Pre-Tax Income Excluding Special Items (non-GAAP measure)
- Pre-Tax Margin (GAAP measure) to Pre-Tax Margin Excluding Special Items (non-GAAP measure)
- Net Income (GAAP measure) to Net Income Excluding Special Items (non-GAAP measure)
  Basic and Diluted Earnings Per Share (GAAP measure) to Basic and Diluted Earnings Per Share Excluding Special Items (non-GAAP measure)
- Operating Income (GAAP measure) to Operating Income Excluding Special Items (non-GAAP measure)

Management uses these non-GAAP financial measures to evaluate the Company's current operating performance and to allow for period-to-period comparisons. As special items may vary from period-to-period in nature and amount, the adjustment to exclude special items allows management an additional tool to better understand the Company's core operating performance.

Additionally, the tables below present the reconciliations of total operating costs (GAAP measure) to total operating costs excluding special items and fuel (non-GAAP measure). Management uses total operating costs excluding special items and fuel to evaluate the Company's current operating performance and for period-to-period comparisons. The price of fuel, over which the Company has no control, impacts the comparability of period-to-period financial performance. The adjustment to exclude aircraft fuel and special items allows management an additional tool to better understand and analyze the Company's non-fuel costs and core operating performance.

3 Months Ended

		March 31,			
Reconciliation of Pre-Tax Income Excluding Special Items		2018		2017 (1)	Percent Change
		(in r	millions)		
Pre-tax income as reported	\$	273	\$	535	
Pre-tax special items:					
Special items, net (2)		195		119	
Regional operating special items, net		_		2	
Nonoperating special items, net		_		5	
Total pre-tax special items		195		126	
Pre-tax income excluding special items	\$	468	\$	661	-29%
Calculation of Pre-Tax Margin					
Pre-tax income as reported	\$	273	\$	535	
Total operating revenues as reported	\$	10,401	\$	9,820	
Pre-tax margin	·	2.6%		5.4%	
Calculation of Pre-Tax Margin Excluding Special Items					
Pre-tax income excluding special items	\$	468	\$	661	
Total operating revenues as reported	\$	10,401	\$	9,820	
Pre-tax margin excluding special items		4.5%	)	6.7%	
Reconciliation of Net Income Excluding Special Items					
Net income as reported	\$	186	\$	340	
Special items:					
Total pre-tax special items (2)		195		126	
Income tax special items (3)		22		_	
Net tax effect of special items		(46)		(52)	
Net income excluding special items	\$	357	\$	414	-14%

3 Months Ended March 31.

Reconciliation of Basic and Diluted Earnings Per Share Excluding Special Items	 2018		2017 (1)	
	(in millions, except	per share	amounts)	
Net income excluding special items	\$ 357	\$	414	
Shares used for computation (in thousands):				
Basic	 472,297		503,902	
Diluted	 474,598		507,797	
Earnings per share excluding special items:				
Basic	\$ 0.76	\$	0.82	
Diluted	\$ 0.75	\$	0.82	
Reconciliation of Operating Income Excluding Special Items				
Operating income as reported	\$ 431	\$	737	
Special items:				
Special items, net (2)	195		119	
Regional operating special items, net	_		2	
Operating income excluding special items	\$ 626	\$	858	
		s Ended ch 31,		
Reconciliation of Total Operating Cost per ASM Excluding Special Items and Fuel	2018		2017 (1)	
	 (in mi	illions)		
Total operating expenses as reported	\$ 9,970	\$	9,083	
Total operating expenses as reported  Special items:	\$	\$	9,083	
	\$	\$	9,083	
Special items:	\$ 9,970	\$		
Special items:  Special items, net (2)	\$ 9,970	\$	(119)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items	\$ 9,970 (195) —	\$	(119)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items	\$ 9,970 (195) —	\$	(119)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:	\$ 9,970 (195) — 9,775	\$	(119) (2) 8,962	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline  Aircraft fuel and related taxes - regional	\$ 9,970 (195) — 9,775 (1,763)	\$	(119) (2) 8,962 (1,402)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline  Aircraft fuel and related taxes - regional	9,970 (195) — 9,775 (1,763) (398) 7,614		(119) (2) 8,962 (1,402) (318)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline  Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel	9,970 (195) — 9,775 (1,763) (398) 7,614	\$	(119) (2) 8,962 (1,402) (318)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported	9,970 (195) — 9,775 (1,763) (398) 7,614 (in c	\$	(119) (2) 8,962 (1,402) (318) 7,242	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported	9,970 (195) — 9,775 (1,763) (398) 7,614 (in c	\$	(119) (2) 8,962 (1,402) (318) 7,242	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline  Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported  Special items per ASM:  Special items, net (2)	9,970  (195)  9,775  (1,763)  (398)  7,614  (in c	\$	(119) (2) 8,962 (1,402) (318) 7,242 14.12 (0.18)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported  Special items per ASM: Special items, net (2)  Total operating expenses per ASM, excluding special items	9,970  (195)  — 9,775  (1,763) (398)  7,614 (in c) 15.15  (0.30)	\$	(119) (2) 8,962 (1,402) (318) 7,242 14.12 (0.18)	
Special items:  Special items, net (2)  Regional operating special items, net  Total operating expenses, excluding special items  Fuel:  Aircraft fuel and related taxes - mainline Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported  Special items per ASM: Special items, net (2)  Total operating expenses per ASM, excluding special items	9,970  (195)  — 9,775  (1,763) (398)  7,614 (in c) 15.15  (0.30)	\$	(119) (2) 8,962 (1,402) (318) 7,242 14.12 (0.18) 13.93	
Special items: Special items, net (2) Regional operating special items, net  Total operating expenses, excluding special items  Fuel: Aircraft fuel and related taxes - mainline Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported  Special items per ASM: Special items, net (2)  Total operating expenses per ASM, excluding special items  Fuel per ASM:	9,970  (195)  9,775  (1,763)  (398)  7,614  (in c  15.15  (0.30)  14.85	\$	(119) (2) 8,962 (1,402) (318) 7,242 14.12 (0.18)	
Special items: Special items, net (2) Regional operating special items, net  Total operating expenses, excluding special items  Fuel: Aircraft fuel and related taxes - mainline Aircraft fuel and related taxes - regional  Total operating expenses, excluding special items and fuel  Total operating expenses per ASM as reported  Special items per ASM: Special items, net (2)  Total operating expenses per ASM, excluding special items  Fuel per ASM: Aircraft fuel and related taxes - mainline	9,970  (195)  — 9,775  (1,763) (398)  7,614 (in c 15.15  (0.30)  14.85	\$	(119 (2 8,962 (1,402 (318 7,242 14.12 (0.18 13.93	

## Note: Amounts may not recalculate due to rounding.

### FOOTNOTES:

- (1) As previously discussed, on January 1, 2018, the Company adopted the New Revenue Standard and the New Retirement Standard. For additional information, see Note 1(b) to AAG's Condensed Consolidated Financial Statements in Part I, Item 1A of its first quarter 2018 Form 10-Q filed on April 26, 2018.
- The 2018 first quarter mainline operating special items totaled a net charge of \$195 million, which principally included \$82 million of fleet restructuring expenses and \$59 million of merger integration expenses.
  - The 2017 first quarter mainline operating special items totaled a net charge of \$119 million, which principally included \$63 million of fleet restructuring expenses and \$63 million of merger integration expenses.
  - Fleet restructuring expenses principally included the acceleration of depreciation and impairments for aircraft and related equipment grounded or expected to be grounded earlier than planned. Merger integration expenses included costs associated with remaining integration projects, principally our flight attendant, human resources, payroll and technical operations integrations.
- (3) Income tax special items included a \$22 million charge to income tax expense to establish a required valuation allowance related to the Company's estimated refund for Alternative Minimum Tax (AMT) credits.

# American Airlines Group Inc. Condensed Consolidated Balance Sheets (In millions)

	Ma	rch 31, 2018	December 31, 2017 (1)	
	(L	ınaudited)		
Assets				
Current assets				
Cash	\$	297	\$	295
Short-term investments		4,994		4,771
Restricted cash and short-term investments		294		318
Accounts receivable, net		1,809		1,752
Aircraft fuel, spare parts and supplies, net		1,455		1,359
Prepaid expenses and other		824		651
Total current assets		9,673		9,146
Operating property and equipment				
Flight equipment		40,662		40,318
Ground property and equipment		8,599		8,267
Equipment purchase deposits		1,231		1,217
Total property and equipment, at cost		50,492		49,802
Less accumulated depreciation and amortization		(16,159)		(15,646
Total property and equipment, net		34,333		34,156
Other assets				
Goodwill		4,091		4,091
Intangibles, net		2,193		2,203
Deferred tax asset		1,581		1,816
Other assets		1,409		1,373
Total other assets		9,274		9,483
Total assets	\$	53,280	\$	52,785
Liabilities and Stockholders' Equity (Deficit)				
Current liabilities				
Current maturities of long-term debt and capital leases	\$	2,793	\$	2,554
Accounts payable		1,953		1,688
Accrued salaries and wages		1,178		1,672
Air traffic liability		5,549		4,042
Loyalty program liability		3,176		3,121
Other accrued liabilities		2,359		2,281
Total current liabilities		17,008		15,358
Noncurrent liabilities				
Long-term debt and capital leases, net of current maturities		21,946		22,511
Pension and postretirement benefits		7,259		7,497
Loyalty program liability		5,610		5,701
Other liabilities		2,475		2,498
Total noncurrent liabilities		37,290		38,207
Stockholders' equity (deficit)				
Common stock		5		5
Additional paid-in capital		5,279		5,714
Accumulated other comprehensive loss		(5,172)		(5,154
Accumulated deficit		(1,130)		(1,345
Total stockholders' deficit		(1,018)		(780
Total liabilities and stockholders' equity (deficit)	\$	53,280	\$	52,785

<sup>(1)</sup> As previously discussed, on January 1, 2018, the Company adopted the New Revenue Standard and the New Retirement Standard. For additional information, see Note 1(b) to AAG's Condensed Consolidated Financial Statements in Part I, Item 1A of its first quarter 2018 Form 10-Q filed on April 26, 2018.





## Investor Relations Update April 26, 2018

## **General Overview**

- Revenue The company expects its second quarter total revenue per available seat mile (TRASM) to be up approximately 1.5 to 3.5
  percent year-over-year.
- Fuel Based on the April 20, 2018 forward curve, the company expects to pay an average of between \$2.18 and \$2.23 per gallon of consolidated jet fuel (including taxes) in the second quarter. Forecasted volume and fuel prices are provided in the following pages.
- CASM Consistent with previous guidance, consolidated CASM excluding fuel and special items is expected to be up approximately 2.0 percent<sup>1</sup> in 2018. Second quarter consolidated CASM excluding fuel and special items is expected to be up approximately 3.5 percent<sup>1</sup> year-over-year due primarily to higher salaries and benefits for our team members, higher revenue-related expenses, increased rent and landing fees, higher depreciation and amortization resulting from increased capex and a timing shift of certain maintenance expenses from the first quarter.

The company continues to expect its 2019 and 2020 CASM excluding fuel, special items and new labor agreements each to be up approximately 1.0 to 2.0 percent year-over-year.

- Capacity Consistent with previous guidance, 2018 total system capacity is expected to be up 2.5 percent vs. 2017 on a schedule-over-schedule basis. Actual capacity growth will be slightly higher due to the year-over-year impact of the flight cancellations resulting from two consecutive hurricanes that hit Florida and the Caribbean in September 2017 (assuming no similar events in 2018). Growth is driven by utilization (~2.0 pts), expected completion factor (~0.5 pts) and increased gauge (~0.5 pts). Domestic capacity is expected to be up approximately 3.0 percent year-over-year and international capacity is expected to be up approximately 2.5 percent year-over-year.
- Liquidity As of March 31, 2018, the company had approximately \$7.8 billion in total available liquidity, comprised of unrestricted cash and investments of \$5.3 billion and \$2.5 billion in undrawn revolver capacity. The company also had a restricted cash position of \$294 million.
- Capital Expenditures The company expects to spend \$3.7 billion in capex in 2018, including \$1.9 billion in aircraft and \$1.8 billion in non-aircraft capex. The company also expects to spend \$2.5 billion in aircraft and \$1.8 billion in non-aircraft capex in 2019 and \$1.7 billion in aircraft and \$1.6 billion in non-aircraft capex in 2020.
- Taxes As of December 31, 2017, the company had approximately \$10.0 billion of federal net operating losses (NOLs) and \$3.4 billion of state NOLs, substantially all of which are expected to be available in 2018 to reduce future federal and state taxable income. The company expects to recognize a provision for income taxes in 2018 at an effective rate of approximately 24 percent, which will be substantially non-cash.
- **Pre-tax Margin and EPS** Based on the assumptions outlined above, the company expects its second quarter pre-tax margin excluding special items to be approximately 7.5 to 9.5 percent<sup>1</sup>. In addition, due to an increase in fuel expense of approximately \$0.62 per share since we gave our initial guidance on January 25, 2018, the company now expects to report full year 2018 earnings per diluted share excluding special items of between \$5.00 and \$6.00<sup>1</sup>.

## Notes:

1. The company is unable to reconcile certain forward-looking projections to GAAP as the nature or amount of special items cannot be determined at this time.



## Financial Update April 26, 2018

## **Financial Comments**

- · All operating expenses are presented on a consolidated basis.
- Second quarter consolidated CASM excluding fuel and special items is expected to be up approximately 3.5 percent<sup>1</sup> in the second quarter due primarily to higher salaries and benefits for our team members, higher revenue-related expenses, increased rent and landing fees, higher depreciation and amortization resulting from increased capex and a timing shift of certain maintenance expenses from the first quarter.

	1Q18A	2Q18E	3Q18E	4Q18E	FY18E <sup>2</sup>
Consolidated Guidance <sup>1</sup>					
Available Seat Miles (ASMs) (bil)	65.8	~73.1	~75.9	~69.1	~283.9
Cargo Revenues (\$ mil) <sup>3</sup>	227	~250	~250	~270	~997
Other Revenues (\$ mil) <sup>3</sup>	694	~670	~695	~690	~2,749
Average Fuel Price (incl. taxes) (\$/gal) (as of 4/20/2018)	2.10	2.18 to 2.23	2.19 to 2.24	2.17 to 2.22	2.16 to 2.21
Fuel Gallons Consumed (mil)	1,030	~1,152	~1,198	~1,104	~4,484
CASM ex fuel and special items (YOY % change) <sup>4</sup>	11.57	+2.5% to +4.5%	+0.5% to +2.5%	+0% to +2%	+1% to +3%
Interest Income (\$ mil)	(25)	~(26)	~(26)	~(27)	~(104)
Interest Expense (\$ mil)	265	~272	~269	~267	~1,073
Other Non-Operating (Income)/Expense (\$ mil) <sup>5</sup>	(82)	~(77)	~(76)	~(76)	~(311)
CAPEX Guidance (\$ mil) Inflow/(Outflow)					
Non-Aircraft CAPEX	(386)	~(471)	~(471)	~(471)	~(1,800)
Gross Aircraft CAPEX & net PDPs	(393)	~(410)	~(651)	~(455)	~(1,909)
Assumed Aircraft Financing	210	~221	~718	~436	~1,585
Net Aircraft CAPEX & PDPs <sup>2</sup>	(183)	~(189)	~67	~(19)	~(324)

## Notes:

- Includes guidance on certain non-GAAP measures, which exclude special items. The company is unable to reconcile certain forward-looking projections
  to GAAP as the nature or amount of special items cannot be determined at this time. Please see the GAAP to non-GAAP reconciliation at the end of this
  document.
- Numbers may not recalculate due to rounding.
- 3. Cargo/Other revenue includes cargo revenue, loyalty program revenue, and contract services.
- 4. CASM ex fuel and special items is a non-GAAP financial measure.
- 5. Other Non-Operating (Income)/Expense primarily includes non-service related pension and retiree medical benefit income/costs, gains and losses from foreign currency, and income/loss from the company's approximate 25% ownership interest in Republic Airways Holdings Inc.



## Fleet Update April 26, 2018

## **Fleet Comments**

- On April 6, 2018, the company announced that it had agreed with Airbus to terminate its order for 22 A350 aircraft, which were originally scheduled for delivery in 2020 2024. In addition, the company announced that it had agreed to acquire an additional 47 Boeing 787 aircraft, with deliveries scheduled to commence in 2020 and continue through 2026. The company also entered into an agreement with Boeing to defer the delivery of 40 B738 MAX aircraft, scheduled for delivery in 2020 2022. These aircraft are now scheduled to be delivered in 2025 and 2026.
- In 2018, the company expects to take delivery of 22 mainline aircraft comprised of 16 B738 MAX aircraft and 6 B789 aircraft. The company also expects to retire 19 MD80 mainline aircraft.
- In 2018, the company expects to reduce the regional fleet count by a net of 4 aircraft, resulting from the addition of 9 CRJ700 aircraft, 6 E175 aircraft and 28 ERJ140 aircraft, as well as the reduction of 33 CRJ200 aircraft, 3 Dash 8-100 aircraft and 11 Dash 8-300 aircraft.

## **Active Mainline Year Ending Fleet Count**

#### 2018E 2019E 2017A 2020E A319 A320 A321 A321neo A332 A333 B738 **B738 MAX** B757 B763 B772 B773 B788 B789 E190 MD80

### Active Regional Year Ending Fleet Count<sup>1</sup>

	2017A	2018E	2019E	2020E
CRJ200	68	35	35	35
CRJ700	110	119	111	111
CRJ900	118	118	118	118
DASH 8-100	3	-	-	-
DASH 8-300	11	-	-	-
E175	148	154	159	159
ERJ140	21	49	49	49
ERJ145	118	118	118	118
	597	593	590	590

### Notes:

1. At the end of the first quarter, the company had 23 ERJ140 regional aircraft in temporary storage, which are not included in the active regional ending fleet count.



## Shares Outstanding April 26, 2018

## **Shares Outstanding Comments**

- The estimated weighted average shares outstanding for 2018 are listed below.
- On April 25, 2018, the company's Board authorized a new \$2.0 billion share repurchase program to expire by the end of 2020. This brings the total amount authorized for share repurchase programs to \$13.0 billion since the merger. All repurchase programs had been fully expended as of March 31, 2018.
- In the first quarter of 2018, the company repurchased 8.4 million shares at a cost of \$450 million. Including share repurchases, shares withheld to cover taxes associated with employee equity awards and share distributions, and the cash extinguishment of convertible debt, the company's share count has dropped 38 percent from 756.1 million shares at merger close to 467.4 million shares outstanding on March 31, 2018.

## 2018 Shares Outstanding (shares mil)1

	Sh	ares
For Q2	Basic	Diluted
Earnings	468	470
Net loss	468	468

	Sha	ares
For Q3-Q4 Average	Basic	Diluted
Earnings	468	470
Net loss	468	468

	Sh	Shares	
For FY 2018 Average	Basic	Diluted	
Earnings	469	471	
Net loss	469	469	

## Notes:

Shares outstanding are based upon several estimates and assumptions, including average per share stock price and stock award activity and does not
assume any future share repurchases. The number of shares in actual calculations of earnings per share will likely be different from those set forth
above.



## GAAP to Non-GAAP Reconciliation April 26, 2018

The company sometimes uses financial measures that are derived from the consolidated financial statements but that are not presented in accordance with GAAP to understand and evaluate its current operating performance and to allow for period-to-period comparisons. The company believes these non-GAAP financial measures may also provide useful information to investors and others. These non-GAAP measures may not be comparable to similarly titled non-GAAP measures of other companies, and should be considered in addition to, and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with GAAP. The company is providing a reconcilitation of reported non-GAAP financial measures to their comparable financial measures on a GAAP basis. The table below presents the reconciliation of total operating costs excluding special items and fuel (non-GAAP measure). Management uses total operating costs excluding special items and fuel to evaluate the company's current operating performance and for period-to-period comparisons. The price of fuel, over which the company has no control, impacts the comparability of period-to-period financial performance. Additionally, special items may vary from period-to-period in nature and amount. These adjustments to exclude aircraft fuel and special items allow management an additional tool to better understand and analyze the company's non-fuel costs and core operating performance. Additionally, the table below presents the reconciliation of other non-operating expense (GAAP measure) to other non-operating expense (GAAP measure). Management uses this non-GAAP financial measure to evaluate the company's current performance and to allow for period-to-period comparisons. As special items may vary from period-to-period in nature and amount, the adjustment to exclude special items allows management an additional tool to better understand the company's core operating performance.

## American Airlines Group Inc. GAAP to Non-GAAP Reconciliation (\$ mil except ASM and CASM data)

	1Q18	2Q18 Range		3Q18 Range		4Q18 Range		FY18 Range	
	Actual	Low	High	Low	High	Low	High	Low	High
Consolidated <sup>1</sup>									
Consolidated operating expenses	\$ 9,970	\$ 10,431	\$ 10,643	\$ 10,641	\$ 10,860	\$ 10,232	\$ 10,444	\$ 41,141	\$ 41,933
Less fuel expense	2,161	2,511	2,569	2,624	2,684	2,396	2,451	9,692	9,864
Less special items	195	_				_		195	195
Consolidated operating expense excluding fuel and special items	7,614	7,920	8,074	8,017	8,177	7,836	7,993	31,255	31,873
Consolidated CASM (cts)	15.15	14.27	14.56	14.02	14.31	14.81	15.11	14.49	14.77
Consolidated CASM excluding fuel and special items (Non-GAAP) (cts)	11.57	10.83	11.05	10.56	10.77	11.34	11.57	11.01	11.23
YOY (%)	2.8%	2.5%	4.5%	0.5%	2.5%	0.0%	2.0%	1.0%	3.0%
Consolidated ASMs (bil)	65.8	73.1	73.1	75.9	75.9	69.1	69.1	283.9	283.9
Other non-operating (income)/expense1									
Other non-operating (income)/expense	\$ (82)	\$ (77)	\$ (77)	\$ (76)	\$ (76)	\$ (76)	\$ (76)	\$ (311)	\$ (311)
Less special items	_	_	_	_	_	_	_	_	_
Other non-operating (income)/expense excluding special items	(82)	(77)	(77)	(76)	(76)	(76)	(76)	(311)	(311)

Notes: Amounts may not recalculate due to rounding.

1. Certain of the guidance provided excludes special items. The company is unable to fully reconcile such forward-looking guidance to the corresponding GAAP measure because the full nature and amount of the special items cannot be determined at this time. Special items for this period may include, among others, merger integration expenses and fleet restructuring expenses.



## Forward Looking Statements April 26, 2018

## **Cautionary Statement Regarding Forward-Looking Statements**

This document includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by words such as "may," "will," "expect," "intend," "anticipate," "believe," "estimate," "plan," "project," "could," "should," "continue," "seek," "target," "guidance," "outlook," "if current trends continue," "optimistic," "forecast" and other similar words. Such statements include, but are not limited to, statements about future financial and operating results, the company's plans, objectives, estimates, expectations and intentions, and other statements that are not historical facts. These forward-looking statements are based on the company's current objectives, beliefs and expectations, and they are subject to significant risks and uncertainties that may cause actual results and financial position and timing of certain events to differ materially from the information in the forward-looking statements. These risks and uncertainties include, but are not limited to, those set forth in the company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 (especially in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, and Part II, Item 1A. Risk Factors) and other risks and uncertainties listed from time in the company's other filings with the Securities and Exchange Commission. There may be other factors of which the company is not currently aware that may affect matters discussed in the forward-looking statements and may also cause actual results to differ materially from those discussed. The company does not assume any obligation to publicly update or supplement any forward-looking statement to reflect actual results, changes in assumptions or changes in other factors affecting these forward-looking statements other than as required by law. Any forward-looking statements speak only as of the date hereof or as of the dates indicated in the statements.